## Massachusetts CLOSED Guaranteed Issue Nongroup Membership <sup>1</sup> as of December 31, 2007

| Nongroup Membership  | Туре      | Barnstable     | Berkshire      | Bristol        | Dukes          | Essex          | Franklin       | Hampden        | Hampshire      | Middlesex      | Nantucket      | Norfolk        | Plymouth       | Suffolk        | Worcester      | Massachusetts  |
|--|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Total Dependents   | of        | Dependents     |
|  | Plan      | as of 12/31/07 |
| Aetna Life Insurance Company                                     | Medical   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| Aetna Life Insurance Company                                     | Pref Prov | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 1              | 0              | 0              | 0              | 0              | 0              | 1              |
| Aetna Health Inc.  | HMO       | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 1              | 1              | 0              | 0              | 2              |
| Blue Cross and Blue Shield of MA, Inc. (Std. Plan)               | Pref Prov | 35             | 24             | 29             | 33             | 47             | 0              | 2              | 11             | 200            | 26             | 100            | 57             | 47             | 53             | 664            |
| Blue Cross and Blue Shield of MA, Inc. (Alt. Plan) 2             | Pref Prov | 10             | 8              | 7              | 5              | 19             | 5              | 0              | 1              | 54             | 6              | 20             | 2              | 11             | 12             | 160            |
| Blue Cross and Blue Shield of MA HMO Blue, Inc. (Std. Plan) 3    | HMO       | 138            | 47             | 234            | 5              | 401            | 22             | 71             | 15             | 707            | 35             | 374            | 340            | 77             | 275            | 2,741          |
| Blue Cross and Blue Shield of MA HMO Blue, Inc. (Alt. Plan) 3, 4 | HMO       | 281            | 62             | 381            | 45             | 608            | 52             | 94             | 94             | 973            | 50             | 581            | 535            | 116            | 403            | 4,275          |
| ConnectiCare of Massachusetts, Inc.                              | OMH       | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| Fallon Community Health Plan, Inc. (Std. Plan)                   | HMO       | 0              | 0              | 0              | 0              | 1              | 1              | 0              | 0              | 12             | 0              | 0              | 0              | 0              | 25             | 39             |
| Fallon Community Health Plan, Inc. (Alt. Plan) 5                 | HMO       | 0              | 0              | 0              | 0              | 2              | 0              | 0              | 0              | 12             | 0              | 0              | 0              | 0              | 7              | 21             |
| (The) Guardian Life Insurance Company of America                 | Medical   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| (The) Guardian Life Insurance Company of America                 | Pref Prov | 1              | 0              | 0              | 1              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 1              | 3              |
| Harvard Pilgrim Health Care, Inc. (Std. Plan)                    | HMO       | 2              | 0              | 8              | 3              | 58             | 0              | 2              | 0              | 106            | 0              | 71             | 20             | 22             | 14             | 306            |
| Harvard Pilgrim Health Care, Inc. (Alt. Plan) <sup>6</sup>       | HMO       | 9              | 0              | 2              | 3              | 45             | 0              | 0              | 0              | 96             | 0              | 60             | 13             | 25             | 22             | 275            |
| Health New England, Inc. (Std. Plan)                             | HMO       | 0              | 3              | 0              | 0              | 0              | 1              | 12             | 2              | 0              | 0              | 0              | 0              | 0              | 0              | 18             |
| Health New England, Inc. (Alt. Plan) <sup>7</sup>                | HMO       | 0              | 0              | 0              | 0              | 0              | 1              | 2              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 3              |
| (The) MEGA Life and Health Insurance Company                     | Medical   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| Mid-West Life Insurance Company of Tennessee                     | Medical   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| Neighborhood Health Plan, Inc.                                   | HMO       | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| Tufts Associated HMO, Inc.                                       | HMO       | 9              | 0              | 0              | 0              | 7              | 0              | 0              | 0              | 41             | 0              | 18             | 11             | 6              | 12             | 104            |
| Tufts Insurance Company  | Pref Prov | 0              | 0              | 0              | 0              | 3              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 3              |
| United HealthCare Insurance Company                              | Medical   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 1              | 1              |
| United HealthCare Insurance Company                              | Pref Prov | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| United HealthCare of New England, Inc.                           | HMO       | 3              | 0              | 3              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 6              |
| Total Dependents   |           | 488            | 144            | 664            | 95             | 1,191          | 82             | 183            | 123            | 2,202          | 117            | 1,225          | 979            | 304            | 825            | 8,622          |

<sup>1</sup> Represents membership in closed guaranteed issue nongroup health plans subject to M.G.L. c. 176M issued by a carrier after November 1, 1997 but before July 1, 2007, excluding membership in closed guaranteed issue health plans available only on a group conversion basis.

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<sup>&</sup>lt;sup>2</sup> Blue Cross and Blue Shield of Massachusetts, Inc. began offering PPO Basic Blue Direct for coverage effective December 1, 2002.

<sup>&</sup>lt;sup>3</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBCMA's HMO line of business effective January 1, 2005.

<sup>&</sup>lt;sup>4</sup> Blue Cross and Blue Shield of Massachusetts, Inc. began offering HMO Basic Blue Direct for coverage effective December 1, 2001.

<sup>&</sup>lt;sup>5</sup> Fallon Community Health Plan, Inc. began offering Independent Care 1250 utilizing the Fallon Select Care Network for coverage effective December 1, 2005.

<sup>&</sup>lt;sup>6</sup> Harvard Pilgrim Health Care, Inc. began offering Nongroup Low Option for coverage effective December 1, 2001.

<sup>&</sup>lt;sup>7</sup> Health New England, Inc. began offering Nongroup Low Option for coverage effective December 1, 2005.